

Global Company, Volatus.

# Volatus Company Profile

August 2<sup>nd</sup>, 2023

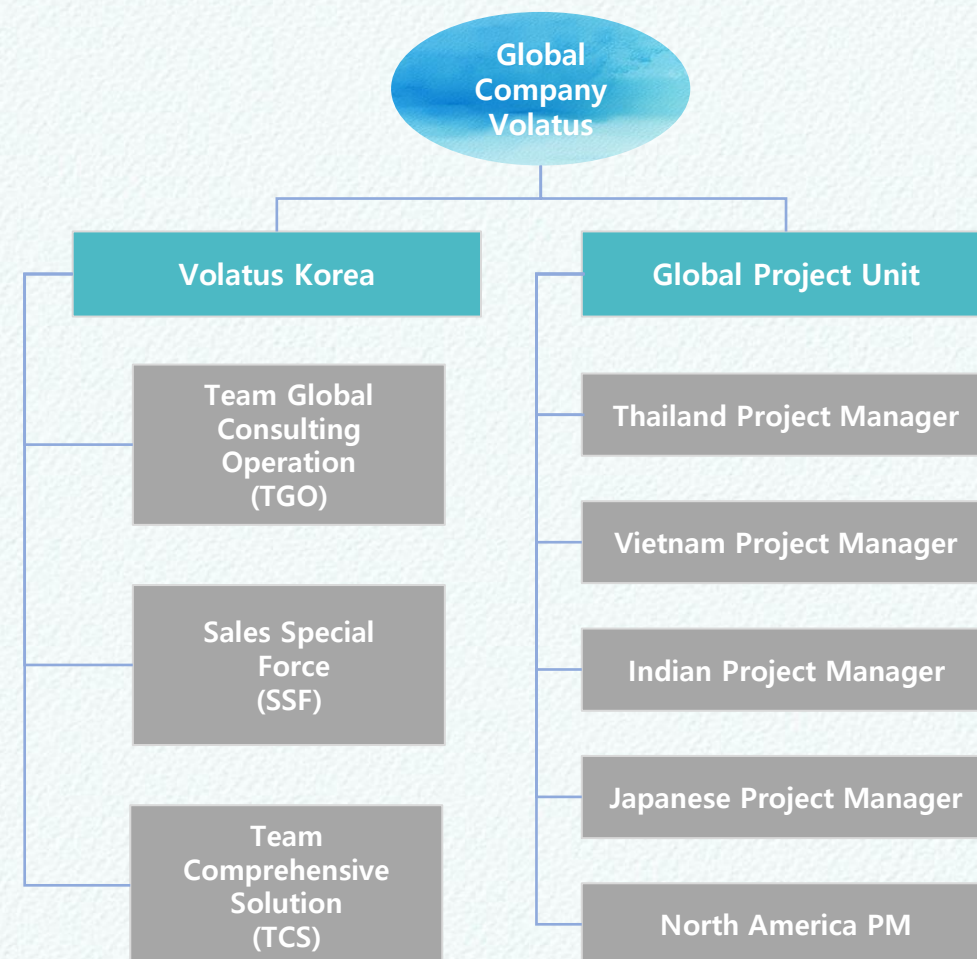


Mobile : +82-10-8281-8449  
Tel : +82-70-4048-0911  
Mail : victor@vtk.kr

# Overview

We provide a global business service that delivers tangible results.

- Company Name Volatus Korea Co.
- Establishment February 21<sup>st</sup>, 2019
- Revenue (2022)595,443.90 USD, (2023 1<sup>st</sup> half) 502,631 USD
- Employees 15
- HQ Daegu, Republic of Korea
- Company History
  - 2019. Business Support Unit for Export Consulting Specialist
  - 2019. Daegu Startup Incubation Center Consulting Agency
  - 2019. Innovation Cluster Business Matching Agency
  - 2021. Manufacturing Innovation Voucher Execution Agency
  - 2022. Export Voucher Executive Agency
  - 2022. Outstanding Export Consulting Case Studies (RIPS Project)
  - 2023. Carbon Neutrality Voucher Execution Agency
  - 2023. Domestic Coordinating Company for Technical Exchange Events(By KOSME)





# Services

Our value is the performance of clients  
in the global market.

## Business Matching



- High matching success rate by the Pulling System
- Door to door service
- News letter – Real Time Inquiry

## Market Analysis



- Buyer information cloud system
- Regular data gathering by manager in target country
- B/L data

## Global Legal Advice



- Professional lawyers in target country
- Quick Agreement Service – Joint R&D & export budget support
- Subsidiary establishment

## Operational Excellence



- Carbon neutrality consulting
- Financial consulting
- ESG consulting
- ISO 45000
- FSSC 22001

## Engineering & Design



- Prototype development
- Package design
- Overseas marketing materials
- Design analysis



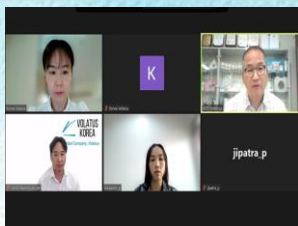
# Global Network

We are building an extensive global network to support our clients in their international market expansion.

Through our team of experts in each country, we provide tailor-made solutions.

## Thailand

### Solution - "Start Business in Thailand"



- Matching Event
- One-on-one Matching
- Market Research
- Legal Advice
- Food, Cosmetics, Auto part

## India

### Solution - "Indian Night"



- Business Matching
- Legal Advice
- Inbound Meeting
- Online Marketing
- Auto part, Food, Marine, Machinery

## Vietnam

### Solution - "Welcome to Vietnam"



- Business Matching
- Legal Advice
- Market Research
- Auto part, Food, chemistry

## North America

### Solution - "Ticket to United States"



- Exhibition Service with Business Matching Event
- Technology Transfer(Bolt)
- Food, Auto part

## Japan

### Solution - "Road to Japan & Iron Paradise"



- Inbound & Out bound Matching
- Exhibition Service
- Facility Registration
- Auto part, Food, chemistry



# Volauts

## Door to Door Solution

If you work with our company, you can receive a total solution for export, customs clearance, and contracts through local experts.

### Korea

#### (Seller Country)

Market Research

Customs Legal Advice

Buyer Matching

Product & Technology

Logistics (Including Insurance)

Forwarding & Cargo Handling

Dispute Prevention & Quick Sampling

### Overseas

#### (Buyer Country)

Customs Clearance

Subsidiary &  
On line shop

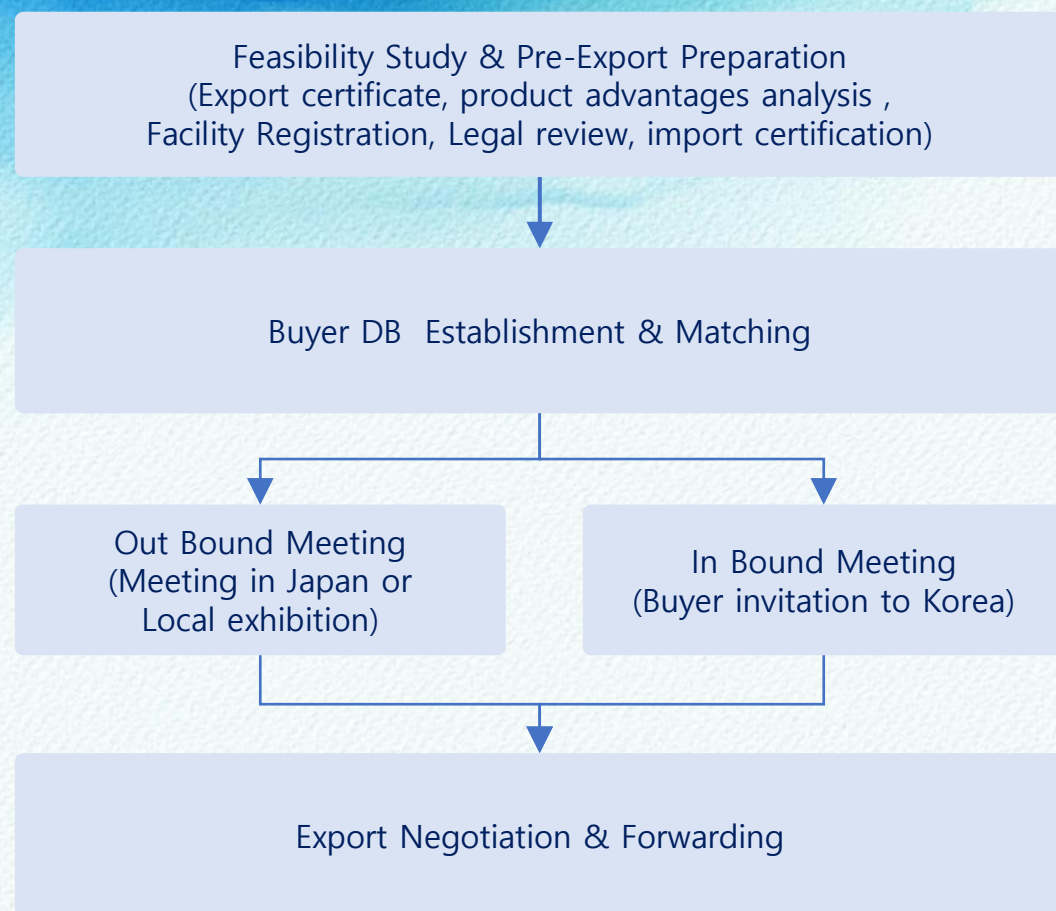
High pass wear house



# Project Road to Japan

We will make your dream of expanding into Japan a reality.

Through an expert with experience living in Japan, conduct business with local buyers in line with their culture and preferences.



## Recent Project

- ✓ Food Industry trader and manufacturer matching
- ✓ Participation in exhibitions and buyer meetings
- ✓ Food export certification and factory registration consulting
- ✓ Export Feasibility Study: Market Size, Certification, Customs Clearance, etc.



# Project Case in Japan

We provide action-oriented solutions to achieve tangible results.

Japan takes great pride in being a manufacturing powerhouse. We help connect businesses with these companies through matching with premium supplier

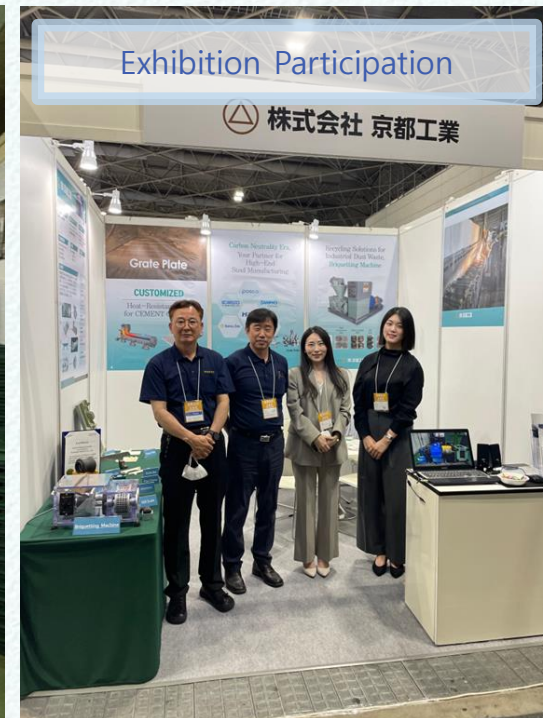
Buyer Factory Visit



Facility Registration Evaluation



Exhibition Participation



In Bound Meeting



Inquiry Visit



On-Site Market Research





# Recent Project in Thailand

Through our previous project engagements,  
we have gained a deep understanding of the business culture in Thailand.

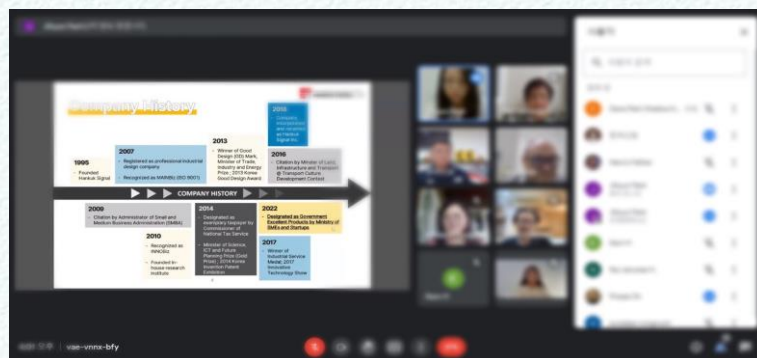
Official Business Matching Project with KOSME  
(10 Korean Companies) – On & Off Line

Business Matchingg Event with  
GB Techno Park - On-Line

Korean Promising Companies  
Business Matching with Hanyang University

Cooperate Business Matching Meeting  
With NSTDA & S/W Park

Market Research  
(Automotive, Food, Iron, Cosmetics, etc.)






## 용역계약서

주요본 확인용 QR코드

<b>&lt;발주처&gt;</b>		<b>&lt;계약상대자&gt;</b>	
중소벤처기업진흥공단		상 호 : 불라두스 코리아	
고재기차실		주 소 : 대구광역시 중구 서성로 26-0 (계산동2가) 청우빌딩 402호	
경지창		대 표 자 : 이승균	
		사업자등록번호 : 838-58-00221	
		전화번호 : 070-4048-0911	
		팩스번호 :	
담당: 천만주 (Tel: 055-751-9315)		계약번호 : 중진공 2023-99	
계약번호 : 202304003EE-00		관리번호 :	
용역명 : 기술거래 활성화를 위한 상충 환경분석 및 기술이전 지원용역			
대표계약자 : 불라두스 코리아		수요기관명 : 중소벤처기업진흥공단	
현장 : 대구광역시 중구			
계약일자 : 2023년 04월 03일			
계약금액 : 일금 이천일백칠십만원		( W 21,780,000 )	
총용역부가금액 : 일금 이천일백칠십만원		( W 21,780,000 )	
계약보증금 : 일금 일백만원		( W 1,089,000 )	
계약보증서 : 전자접수 및 직접수납(현금접수)			
하자보수보증금 :		하자담보책임기간 :	
확수일자 : 2023년 04월 03일		확정일자 : 2023년 08월 31일	
환수일자 : 2023년 08월 31일		총환수일자 : 2023년 08월 31일	
환수기한 : 착수일부터 금차 151일, 총 151일			
지체상금 : 계약금액의 0.125 %		계약일부본 : 국가계약법	

위 용역계약을 체결함에 있어 계약자의 연대보증인은 각각 다음의 사항을 확인하며 계약의 증거로 이 계약서를 작성한다.

1. 계약자는 입찰시 공시한 용역입찰요청서, 용역입찰특약요청서, 청렴계약입찰특약요청서, 설계서 및 현장실명 사항과 용역계약일반조건, 용역계약특수조건, 청렴계약특수조건, 공동수급합정서, 산출내역서(하도급 사항 포함) 및 물량 전자계약확약사항이 이 계약의 일부분임을 확인하며 신의에 따라 성실하게 계약상의 의무를 이행한다.

물가변동참고기준 :

<b>[재권 및 인지세 정보]</b>	
자랑계약금액	0 원 (계약금액)
인지세과세 대상여부	Y 인지세액 20,000 원

붙임 : 1. 표준비밀유지협약서, 용역계약일반조건 등 7개 서류  
 붙임 : 2. 전자계약확약사항

1 / 2



# Super Thailand Business Matching with Aditya Group

Strat your Thai business through the supply Chains of  
local major companies.

Business  
Matching



Legal  
Consulting

Business  
Strategy  
Building

Market  
Feasibility  
Study

## Local Potential Partners





# Thai Legal Advice Service With MPG

At MPG, we offer comprehensive services aimed at facilitating exports and minimizing overseas business risks across various industries, thanks to our team of local specialized attorneys.





# Indian Legal Advice With DSA & Lex Spectrum

Enable swift buyer negotiations and risk reduction through expert consulting for business in India



\* DSA : DEZAN SHIRA & ASSOCIATES

*"Professional company with over 30 years of experience"*

*"Proven success in local business in industries such as automotive, steel, and cosmetics"*





# High-Pass India - Warehouse

Simplify India's customs procedures for faster and more cost-effective



**Address -** Junction Road,  
Khurja Industrial Area,  
Village Maujpur, Khurja,  
District - Bulandshahr, UP - 203131, India

- 100% duty deferment till the goods not cleared into DTA
- Leading to a 20 -25% reduction in working capital costs
- Ability to conduct complex value-added Services like kitting, packing, re-packing, labeling, re-labeling, blending, painting, etc.
- multiple transfers of ownership without removal of the goods which reduces logistics costs, and many others
- Overall 10 -15% reduction in supply chain costs



# High-Pass India with SA Group

## - Forwarding & Cargo Handling

Start shipping nation wide in India through pre-research.

*Wide Array/ Reliable Schedule / HS Coding / Quick Price Quotation*

To facilitate the export logistics to diverse regions in India, prior preparation through local experts is essential.

Prepare detailed transportation plans, starting from negotiations with buyers, by leveraging the expertise of SA Group, which has extensive experience in customs clearance and logistics



## India's Leading Neutral Wholesale Freight Forwarder





# Project Indian Night

We provide practical solutions with experts from India.

Product Demonstration Show with PGCIL

"On-Site Export Contract"



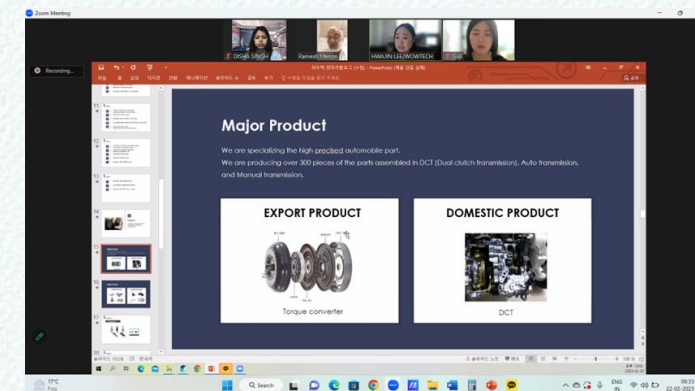
On/Off Line Business Matching Event  
- With KOSME

"Inviting 10 Korean Companies"



Auto part vendor  
Inquiry Meeting

"In bound & Out bound"





# Vietnam

## Business Matching

### Alliance company Matching Service

Asia Project Manager  
In Vietnam

Julia NGUYEN



Network with Automobile Car maker and 1<sup>st</sup> tier

Securing a Large Corporation's Supply Chain through  
Major Agency

Continuous Buyer Demand Exploration  
- Securing Purchase Order and Letter of Intent

In-depth Market Research through Local Vietnamese

Local Business Meeting with Tour-Style Approach



<Local Demand Confirmation Document- Example>

베트남 냉각수 수출 사업

01

베트남 냉각수

수요 현황

현지 메이저 업체

THACO社로 부터

냉각수 수입에 대한

수요가 존재

\*LOI : Letter of Intent,

구매의향서



《KHANG VIET社가 요청한  
TAHCO社 공급용 냉각수 LOI》



KHANG VIET CHEMICAL AND TECHNOLOGY COMPANY LIMITED  
CTECH Co., Ltd.,

Address: 309 Nguyen Huu Tho, Hoa Cuong Bac Ward, Hai Chau District, Da Nang City, Viet Nam  
Tel: 0236.355.1952/0914.00.8888, Email: info@khangvietdn.com, Website: www.khangvietdn.com

Da Nang, 7<sup>th</sup> April 2023

Dear Sir/Madam,

Greeting from KHANG VIET, a main supplier of chemicals and lab equipment for many factories and major manufacturing companies in Vietnam located in Da Nang – Vietnam,

One of our biggest end clients is Truong Hai Group Corporation (THACO Group) which has many sub-holdings including THACO Auto (automobiles) in charge of importing, manufacturing, distributing, and retailing vehicles and providing car/motorbike service with over 383 branded showrooms/service centers across Vietnam and captured 36% of the market in the past year.

Upon the demand of THACO Auto, we would like to request your quotation/ products information based on the below requirements:

- Product: concentrated car coolant for engines: Kia, Mazda, Peugeot, Fuso, Mercedes.
- Additional requirement: non – discoloration, anti-rust water tank.
- Estimated purchase quantity: over ton(s)/month/product.

For this above purpose, Khang Viet would like to delegate VOLATUS KOREA as our commercial representative in Korea for further correspondence with detail as below:

- Delegate: VOLATUS KOREA (Corporate registration number: 838-58-00221)
- Head office address: Room No.42, Jeong-mu building, 26, Seoseong-ro, Jung-gu, Daegu, Republic of Korea (41933)
- Person in charge: Mr. Seung Gun Lee – President of VOLATUS KOREA
- Contact: +82 – 10 – 8281 – 8449
- Email: victor@vtk.kr

Kindly be noted that the details of the purchase order shall be disclosed after being connected with a suitable supplier after reviewing the company brochure and related technical documents (TDS, COA, MSDS, and other certificates if any).

We appreciate your cooperation and early feedback.

Thank you and best regards,

KHANG VIET Chemical & Technology Co., Ltd

Le Thi Viet Phuong  
DIRECTOR



# Project Welcome to Vietnam

Let professionals assist you with office setup and incorporation.  
Use the service as a stepping stone to expand your business

**BUI VAN QUANG**  
Managing Partner



## *Local Corporation Establishment*

Korean Business  
Consultation  
-Defining Business  
Type

Establishing a  
Corporation  
According to  
Business Type

Tax& Accounting  
Service + Labor

## *Export Legal Consultation*

Product  
Review

Legal  
Risk Checking

Customs clearance,  
HS Coding,  
Agreement writing

<local Legal Team Member>

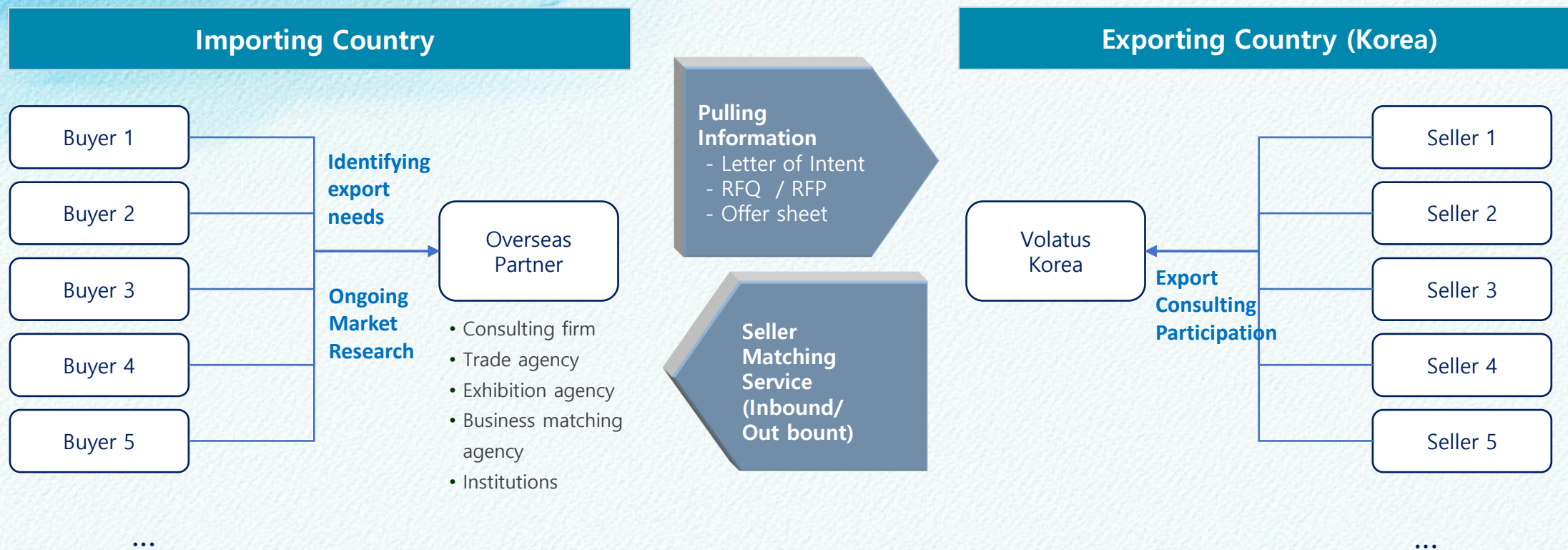




# How to work with Volatus

## "Business Matching Pulling System"

to increase business from inquiry from Buyer  
to increase matching success rate





# Carbon Neutral Consulting

Leap into an advanced company through carbon reduction, enabling the installation of new facilities.



Minimizing Corporate Participation Burden  
+ Through Diagnosis

Support Various eco-friendly facilities

Installation of compressors, eco-friendly lighting, and heating/cooling systems, etc.

Practical carbon reduction plan +  
International eco-friendly certification(Advanced level)





# Engineering Service

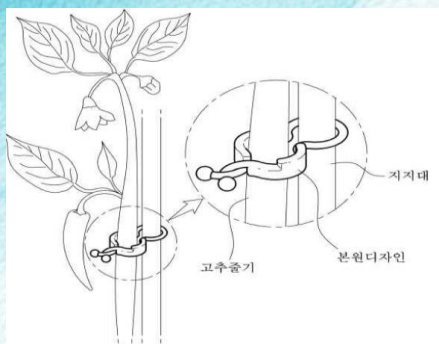
## "Prototype Development"

By utilizing government subsidies, it is possible to create prototypes at minimal cost.

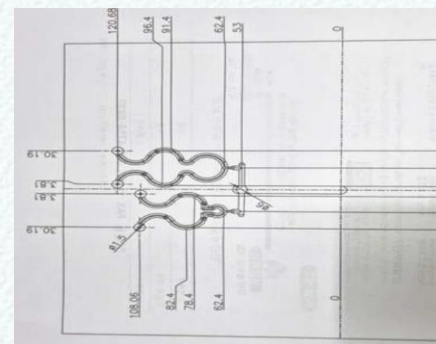
We can turn your unique ideas, solely residing in your mind, into real products.

We provide a total solution, including report writing for government support projects, accounting, and coordinating with partner companies.

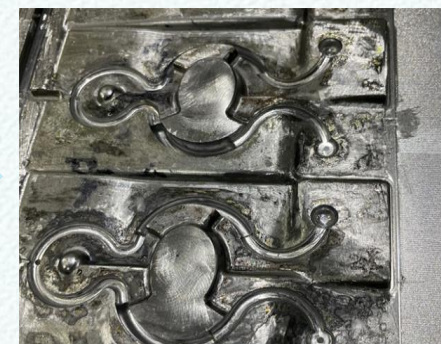
### Conceptualization



### Design



### Mold Making



### Injection Molding



### Prototyping



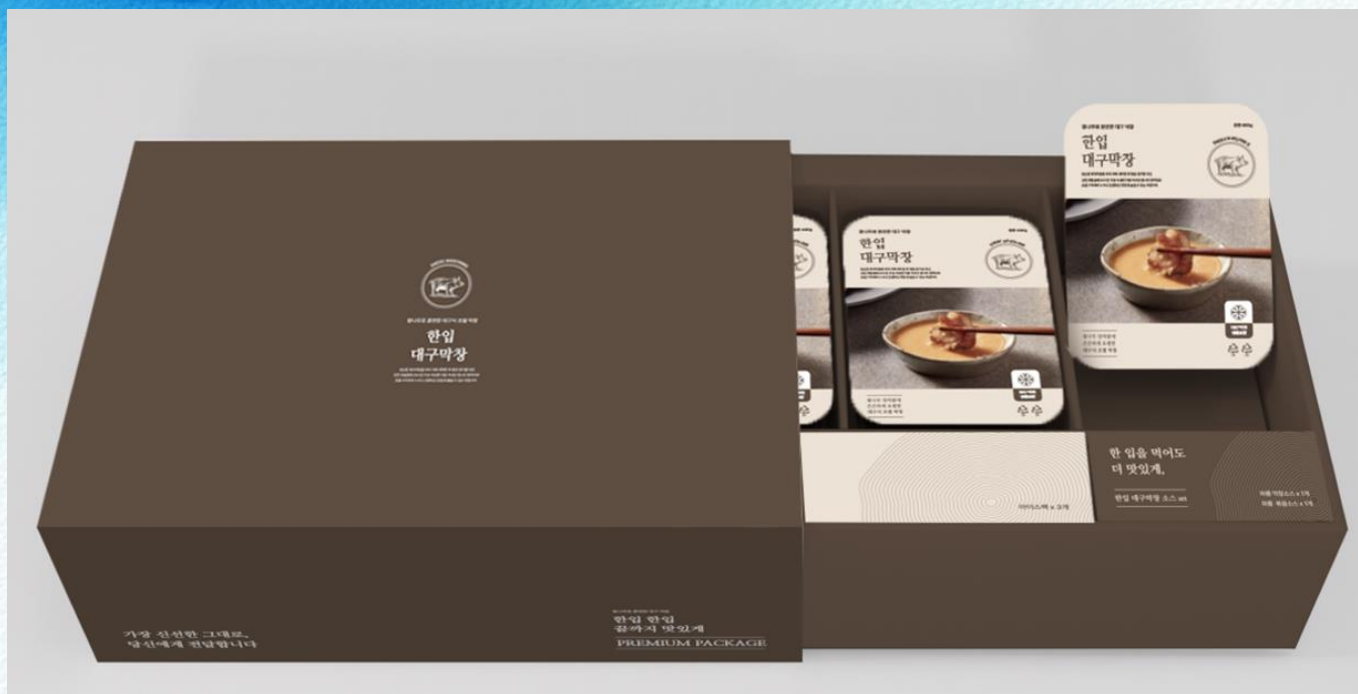
### Installation





# Premium Package

## "Design & Production"



### Elevating Packaging to Premium through Government Initiatives!

- support for the Latest Trend Package Design through Collaboration with Professional Designers
- Product Packaging in coordination with Packaging Manufacturing Companies
- Creation of Sensational Packaging Design by Incorporating Existing Trends
- Provision of 3D Rendering Services
  - Confirming the Pre-Packaging Images



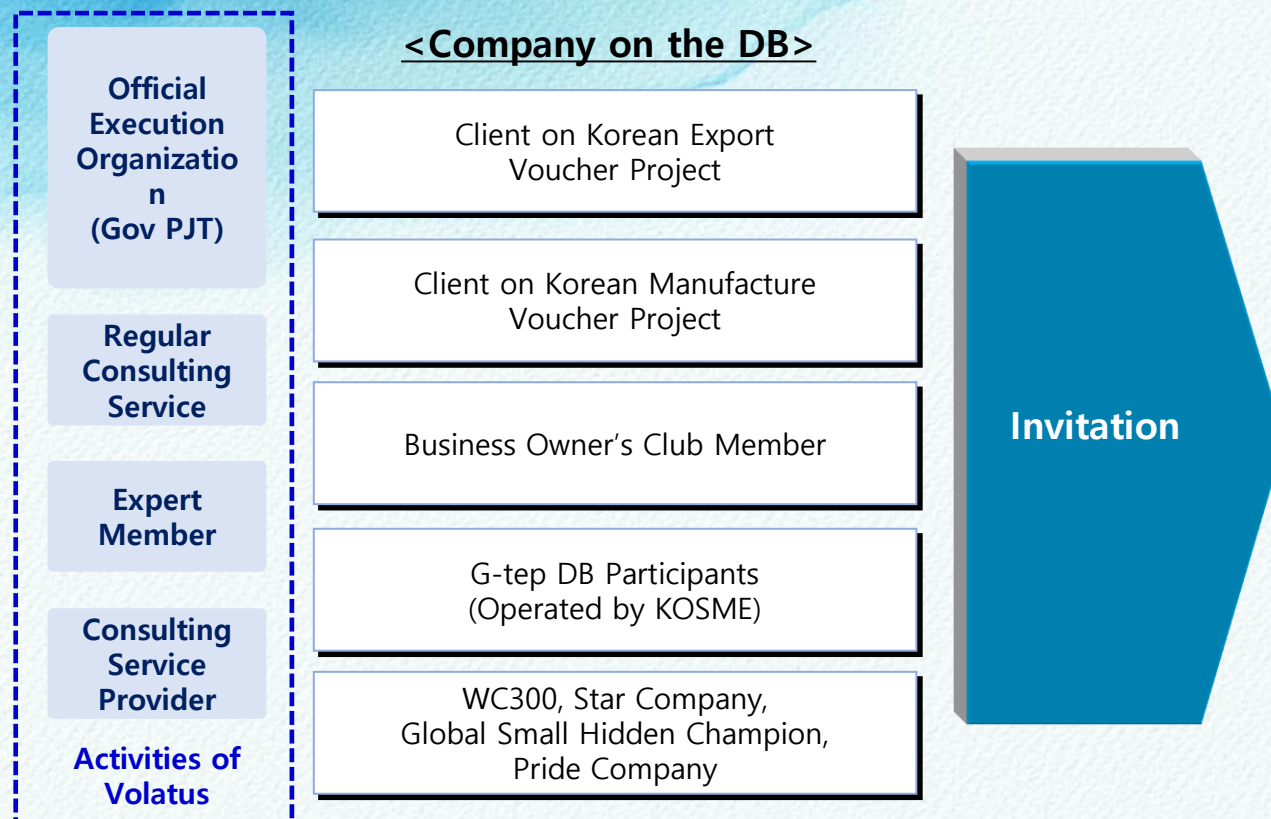


# Korean Company Data Base

We are actively engaged in ongoing global business projects to establish a network with major Korean companies. Furthermore, we store this data in a cloud system

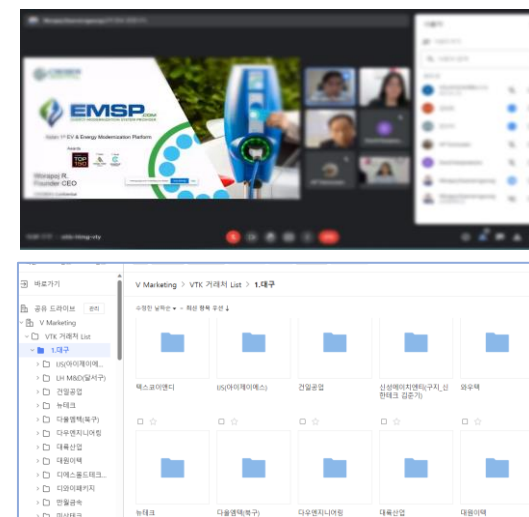
\* KOSME : Korea SME's and Startup Agency

## Korean Partners on Current Volatus DB



## Inviting System using cloud DB

- ✓ Quick inquiry delivery
- ✓ Regular news letter
- ✓ Off-line on site business fair
- ✓ Hold a formal business matching event (In case of mass size)
- ✓ Exhibition participation





“Innovation with you  
for the best moment”



## Contact

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- Mail: [victor@vtk.kr](mailto:victor@vtk.kr)
- Web : [www.vtk.kr](http://www.vtk.kr)
- Tel : 82-70-4048-0911
- Mobile : 82-10-8281-8449